

# Second Quarter 2021 Results

July 27, 2021

A wide-angle photograph of a large open-pit mine at dusk. The sky is a mix of blue and orange, with scattered clouds. The mine's terraced levels are visible, and a yellow haul truck is driving on a dirt road in the foreground. The Teck logo is overlaid in the bottom right corner.

**Teck**

# Caution Regarding Forward-Looking Statements

Both these slides and the accompanying oral presentation contain forward-looking information and forward-looking statements as defined in applicable securities laws (collectively referred to as forward-looking statements). These statements relate to future events or our future performance. All statements other than statements of historical fact are forward-looking statements. The use of any of the words “anticipate”, “plan”, “continue”, “estimate”, “expect”, “may”, “will”, “project”, “predict”, “potential”, “should”, “believe” and similar expressions is intended to identify forward-looking statements. These statements involve known and unknown risks, uncertainties and other factors that may cause actual results or events to differ materially from those anticipated in such forward-looking statements. These statements speak only as of the date of this presentation.

These forward-looking statements include, but are not limited to, statements concerning: our focus and strategy; the potential impact of the COVID-19 on our business and operations, including our ability to continue operations at our sites; all guidance appearing in this presentation, including but not limited to sales, cost, unit cost, capital expenditure and production guidance; QB2 capital estimate; QB2 COVID-19 capital cost impacts; timing of first production at QB2; expectation that the Neptune upgrade secures a long-term, low-cost and reliable steelmaking coal supply chain; expectations regarding Fort Hills production; liquidity and availability of borrowings under our credit facilities and the QB2 project finance facility; and our expectations regarding our business and markets.

These statements are based on a number of assumptions, including, but not limited to, assumptions regarding general business and economic conditions, interest rates, commodity and power prices, acts of foreign or domestic governments and the outcome of legal proceedings, the supply and demand for, deliveries of, and the level and volatility of prices of copper, coal, zinc and blended bitumen and our other metals and minerals, as well as oil, natural gas and other petroleum products, the timing of the receipt of regulatory and governmental approvals for our development projects and other operations, including mine extensions; positive results from the studies on our expansion and development projects; our ability to secure adequate transportation, including rail, pipeline and port service, for our products our costs of production and our production and productivity levels, as well as those of our competitors, continuing availability of water and power resources for our operations, our ability to secure adequate transportation, pipeline and port services for our products; changes in credit market conditions and conditions in financial markets generally; our ability to procure equipment and operating supplies in sufficient quantities and on a timely basis; the availability of qualified employees and contractors for our operations, including our new developments and our ability to attract and retain skilled employees; the satisfactory negotiation of collective agreements with unionized employees; the impact of changes in Canadian-U.S. dollar and other foreign exchange rates on our costs and results; engineering and construction timetables and capital costs for our development and expansion projects; the accuracy of our mineral reserve and resource estimates (including with respect to size, grade and recoverability) and the geological, operational and price assumptions on which these are based; tax benefits and tax rates; our ability to obtain, comply with and renew permits in a timely manner; and our ongoing relations with our employees and with our business and joint venture partners. Statements regarding our QB2 project include assumptions regarding the impacts of COVID-19 on the project and assume development progresses in line with current plans. Statements regarding the availability of our credit facilities and project financing facility are based on assumptions that we will be able to satisfy the conditions for borrowing at the time of a borrowing request and that the facilities are not otherwise terminated or accelerated due to an event of default. The foregoing list of assumptions is not exhaustive. Events or circumstances could cause actual results to vary materially.

Factors that may cause actual results to vary materially include, but are not limited to, changes in commodity and power prices, changes in market demand for our products, changes in interest and currency exchange rates, acts of governments and the outcome of legal proceedings, inaccurate geological and metallurgical assumptions (including with respect to the size, grade and recoverability of mineral reserves and resources), unanticipated operational difficulties (including failure of plant, equipment or processes to operate in accordance with specifications or expectations, cost escalation, unavailability of materials and equipment, government action or delays in the receipt of government approvals, industrial disturbances or other job action, adverse weather conditions and unanticipated events related to health, safety and environmental matters), union labour disputes, political risk, social unrest, failure of customers or counterparties (including logistics suppliers) to perform their contractual obligations, changes in our credit ratings, unanticipated increases in costs to construct our development projects, difficulty in obtaining permits, inability to address concerns regarding permits of environmental impact assessments, and changes or further deterioration in general economic conditions. The Fort Hills project is not controlled by us and schedules and costs may be adjusted by our partners.

The forward-looking statements in this presentation and actual results will also be impacted by the effects of COVID-19 and related matters. The overall effects of COVID-19 related matters on our business and operations and projects will depend on how the ability of our sites to maintain normal operations, and on the duration of impacts on our suppliers, customers and markets for our products, all of which are unknown at this time. Continuing operating activities is highly dependent on the progression of the pandemic and the success of measures taken to prevent transmission, which will influence when health and government authorities remove various restrictions on business activities.

We assume no obligation to update forward-looking statements except as required under securities laws. Further information concerning risks and uncertainties associated with these forward-looking statements and our business can be found in our Annual Information Form for the year ended December 31, 2020, filed under our profile on SEDAR ([www.sedar.com](http://www.sedar.com)) and on EDGAR ([www.sec.gov](http://www.sec.gov)) under cover of Form 40-F, as well as subsequent filings that can also be found under our profile.

# Delivering on Our Key Priorities

## **Solid performance at our priority projects**

- Best quarterly progress to date at QB2 despite acute COVID-19 conditions in Chile
- Neptune port upgrade is ramping up to full capacity

## **Significant improvement in quarterly financial results, with Adjusted EBITDA<sup>1</sup> up 104% vs. Q2 2020**

- Commodity price increases
- Production in line with plan across business units
- Quarterly sales guidance met

## **Named to the Best 50 Corporate Citizens in Canada ranking for the 15<sup>th</sup> consecutive year**



# Financial Overview

	Q2 2021	Q2 2020
Revenues	\$ 2.6 billion	\$ 1.7 billion
Gross profit before depreciation and amortization <sup>1</sup>	\$ 1.1 billion	\$ 453 million
Gross profit	\$ 689 million	\$ 139 million
Adjusted EBITDA <sup>1</sup>	\$ 989 million	\$ 485 million
Profit (loss) attributable to shareholders	\$ 260 million	\$ (149) million
Adjusted profit attributable to shareholders <sup>1</sup>	\$ 339 million	\$ 89 million
Basic earnings (loss) per share	\$ 0.49/share	\$ (0.28)/share
Diluted earnings (loss) per share	\$ 0.48/share	\$ (0.28)/share
Adjusted basic earnings per share <sup>1</sup>	\$ 0.64/share	\$ 0.17/share
Adjusted diluted earnings per share <sup>1</sup>	\$ 0.63/share	\$ 0.17/share

# Copper Business Unit

## Q2 2021

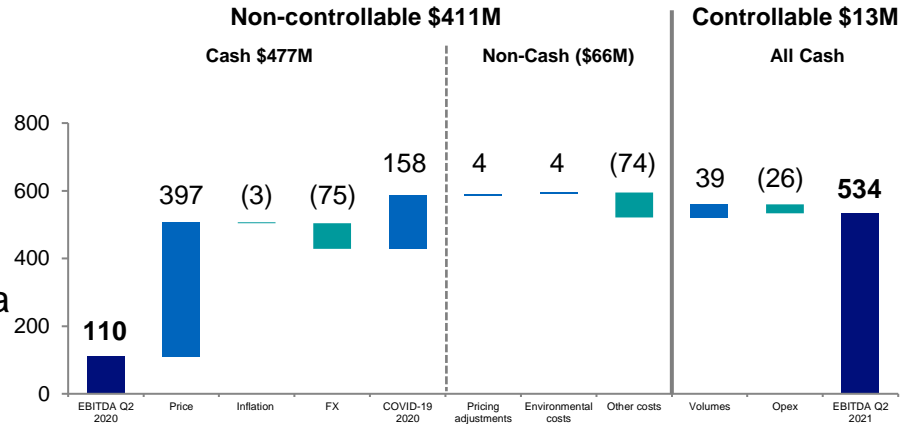
- 385% increase in EBITDA<sup>1</sup> vs. Q2 2020, driven by substantially higher copper prices and sales
- Higher production primarily from Antamina, which had temporarily suspended operations in Q2 2020 due to COVID-19
- Net cash unit costs<sup>3</sup> similar to Q2 2020, where higher by-product credits offset other factors including higher profit based payments at Antamina

## Looking Forward

- Annual guidance unchanged despite upward pressure on cash unit costs, primarily due to profit-based payments at Antamina, higher consumables costs and a stronger Canadian dollar

## Copper EBITDA<sup>1</sup> (\$M)

**\$424M increase in Q2 2021 vs. Q2 2020**



Guidance Unchanged (excludes QB2)	2020A	2021	2022-2024
Production <sup>2</sup> (kt)	275.7	275-290	275-315
Net Cash Unit Costs <sup>3</sup> (US\$/lb)	\$1.28	\$1.30-1.40	n/a



# Executing on Our Copper Growth Strategy via QB2

## Solid progress - best quarter to date

- Despite largest COVID-19 case surge to date in Chile
- Rigorous testing and protocols are key success factors
- Critical path through the grinding circuit on plan
- Aggressive ramp-up hiring underway

## Project completion of 60% expected in early August

## Unchanged capital estimate before COVID-19 impacts

- US\$5.2 billion<sup>1</sup> including escalation and contingency

## Updated estimate of COVID-19 capital cost impacts

- US\$600 million<sup>2</sup>



**First production at QB2  
is expected in H2 2022**

# QB2 Concentrator

Aerial view of grinding  
(background), flotation  
(middle ground) and  
thickeners  
(foreground)

May 2021

Teck





# QB2 Tailings Management Facility

Starter dam construction well advanced

May 2021

Teck





# QB2 Port Offshore

Marine works for the  
jetty advancing from  
several workfronts

May 2021

Teck



# QB2 Pipeline

36" water pipe and  
8" concentrate pipe  
in trench (port in  
background)

May 2021

Teck





# Zinc Business Unit

## Q2 2021

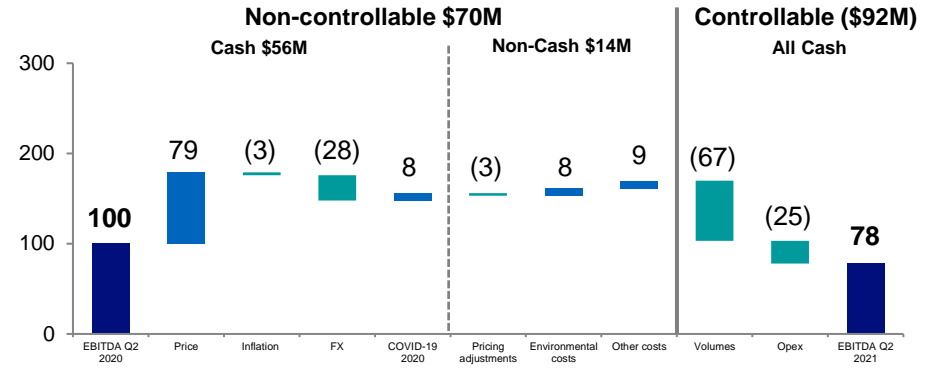
- Strong production at Red Dog
- Red Dog zinc in concentrate sales of 39 kt were consistent with our quarterly guidance
- Total cash unit costs<sup>3</sup> reflect higher treatment charges and higher cost of inventory for sale related to lower production volumes in 2020
- Production of refined zinc at Trail Operations was impacted by longer than planned annual zinc roaster maintenance

## Looking Forward

- Red Dog zinc in concentrate sales guidance for Q3 2021 of 180-200 kt
- Expect higher Red Dog production for the full year
- For 2021, increased zinc in concentrate production guidance and lowered net cash unit costs<sup>3</sup> guidance

## Zinc EBITDA<sup>1</sup> (\$M)

**\$22M decrease in Q2 2021 vs. Q2 2020**



Guidance Updated	2020A	2021	2022-2024
Production, Mined Zinc <sup>2</sup> (kt)	587.0	↑ 605-630	590-650
Production, Refined Zinc (kt)	305.1	↓ 290-300	305-315
Net Cash Unit Costs <sup>3</sup> (US\$/lb)	\$0.36	↓ \$0.35-40	n/a



# Steelmaking Coal Business Unit

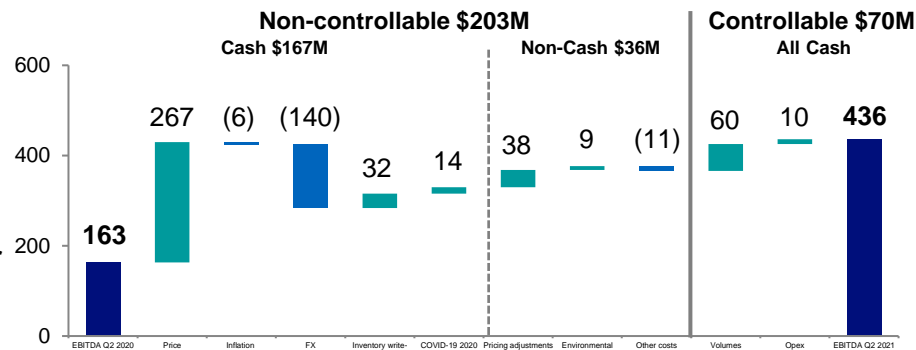
## Q2 2021

- Sales were 6.2 Mt, in line with guidance
- Average realized price reflects ~2 Mt sold to Chinese customers at high CFR China prices
- All-time quarterly production record at Elkview
- Adjusted site cash cost of sales<sup>2</sup> of \$64 per tonne were at the high end of guidance, as anticipated
- Transportation costs of \$42 per tonne due to higher rail costs as a result of fuel surcharges and tariffs

## Looking Forward

- Expect sales of 5.7-6.1 Mt with higher FOB Australia and CFR China price assessments to be reflected in Q3 2021
- Wildfires in British Columbia are negatively impacting our Q3 2021 sales guidance, and our 2021 production and transportation cost guidance

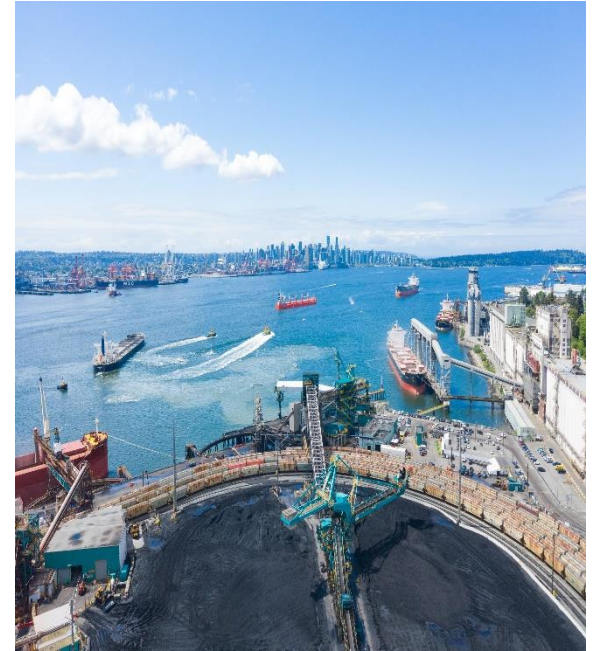
## Steelmaking Coal EBITDA<sup>1</sup> (\$M) \$273M increase in Q2 2021 vs. Q2 2020



Guidance Updated	2020A	2021	2022-2024
Production (Mt)	21.1	↓ 25-26	26-27
Adjusted Site Cash Cost of Sales <sup>2</sup> (\$/t)	\$64	\$59-64	n/a
Transport Costs (\$/t)	\$41	↑ \$39-42	n/a

# Neptune Upgrade in Ramp Up Phase Across the Site

- Ramp up is continuing as planned
- Equipment performing according to, or better than, plan
- First steelmaking coal unloaded using the new double rail car dumper on April 19, 2021
- Ongoing shiploading, including the largest cape size vessel ever handled at Neptune
- Wildfires in British Columbia affected terminal throughput in July 2021



**Neptune secures a long-term, low-cost and reliable steelmaking coal supply chain**

# Neptune Terminal

## Double Dumper Indexer

June 2021





# Neptune Terminal

The largest cape size vessel to ever be loaded at Neptune

May 2021



# Energy Business Unit

## Q2 2021

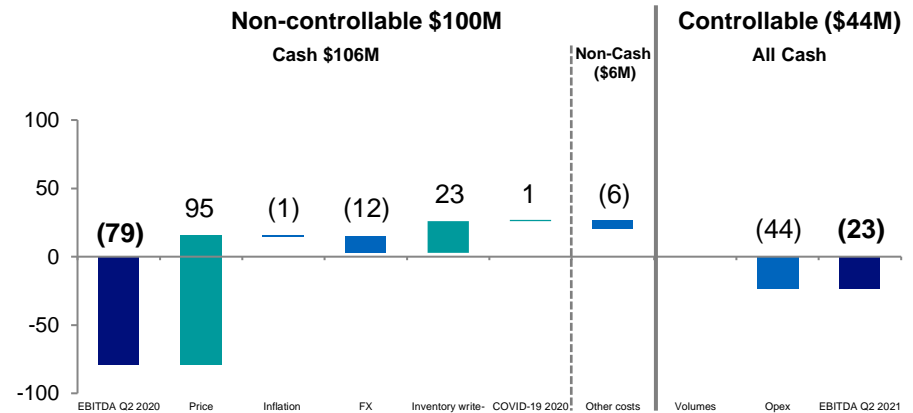
- Results improved from Q2 2020, primarily due to higher Western Canadian Select prices
- This was partially offset by higher unit operating costs and lower production due to operational issues in the mine during the quarter, including management of groundwater inflow
- Additional mining challenges encountered in July will require additional overburden stripping

## Looking Forward

- Ramp-up to two-train production is delayed until 2022
- For 2021, lowered production guidance and increased adjusted operating cost<sup>3</sup> guidance, reflecting the operational issues and mining challenges

## Energy EBITDA<sup>1</sup> (\$M)

**\$56M increase in Q2 2021 vs. Q2 2020**



Guidance Updated	2020A	2021	2022-2024
Production, Bitumen <sup>2</sup> (M barrels)	8.4	6.6-8.1	14
Adjusted Operating Costs <sup>3</sup> (C\$/barrel bitumen)	\$31.96	\$40-44	n/a

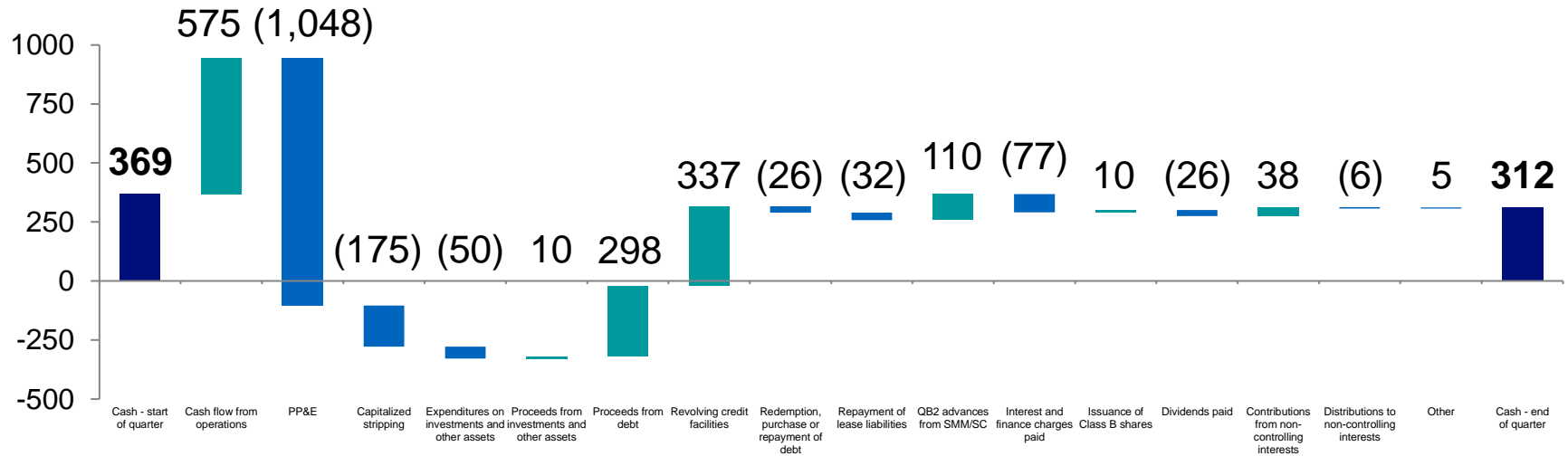
# Higher Profit and Adjusted Profit

	Q2 2021	Q2 2020
Profit (loss) attributable to shareholders	\$ 260 million	\$ (149) million
<b>Add (deduct):</b>		
COVID-19 costs	-	147 million
Environmental costs	44 million	69 million
Inventory write-downs (reversals)	-	38 million
Share-based compensation	24 million	17 million
Commodity derivatives	(20) million	(20) million
Other	31 million	(13) million
Adjusted profit attributable to shareholders <sup>1</sup>	\$ 339 million	\$ 89 million
Adjusted basic earnings per share <sup>1</sup>	\$ 0.64/share	\$ 0.17/share
Adjusted diluted earnings per share <sup>1</sup>	\$ 0.63/share	\$ 0.17/share



# Cash Flow

## Cash Changes in Q2 2021 (\$M)



# Strong Financial Position

## Balance Sheet

- Rated investment grade by all four agencies
- No significant note maturities prior to 2030<sup>1</sup>

## Liquidity

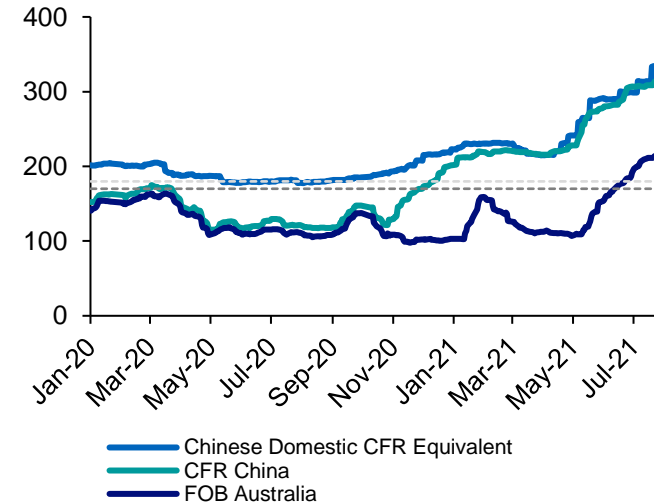
- C\$6.1 billion<sup>2</sup> of liquidity available
- US\$5.0 billion of committed revolving credit facilities
- No earnings or cash-flow based financial covenant, no credit rating trigger, no general material adverse effect borrowing condition

## Sensitivities<sup>3</sup>

	Mid-Point 2021 Production Guidance <sup>4</sup>	Change	Estimated Effect on Annualized Profit <sup>5</sup>	Estimated Effect on Annualized EBITDA <sup>5</sup>
Copper	282.5 kt	US\$0.50/lb	C\$200M	C\$350M
Zinc <sup>6</sup>	912.5 kt	US\$0.10/lb	C\$90M	C\$120M
Coal	25.5 Mt	US\$50/t	C\$900M	C\$1,450M

## Steelmaking Coal Prices<sup>7</sup> (US\$/t)

Since January 1, 2011, the FOB Australia price has averaged ~US\$170/t, or ~US\$180/t on an inflation-adjusted basis



Significant potential for EBITDA<sup>5</sup> generation from current steelmaking coal prices

# Poised for Growth



## Right Opportunities

Strong demand for our metals and minerals, led by growth and decarbonization



## Right Assets

Industry leading copper growth, strengthening existing high-quality, low carbon assets



## Right Approach

Highest standards of sustainability in everything we do, operational excellence, RACE21™



## Right Team

Our people deliver the optimal mix of industry leading technical, digital, sustainability, commercial and financial leadership

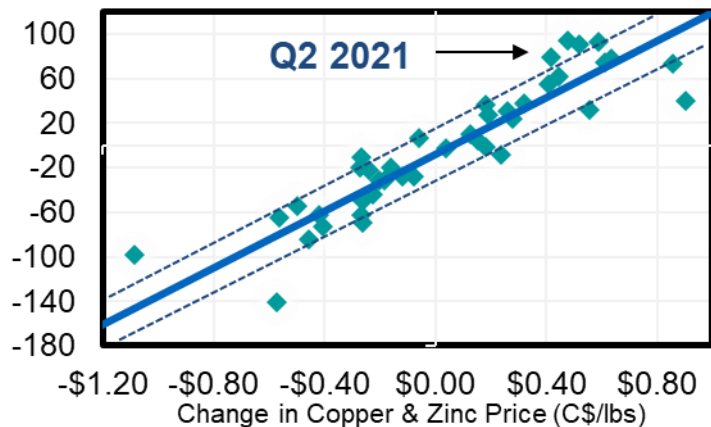
Providing essential metals and minerals for a low-carbon world



# Appendix

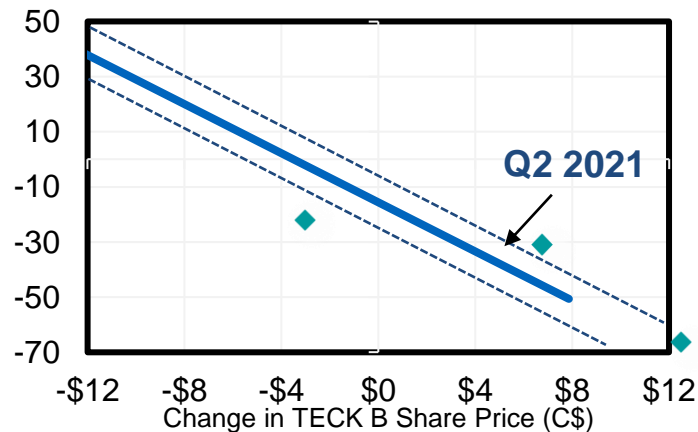
# Other Operating Income (Expense)

**Simplified Settlement Pricing Adjustment Model**  
(Pre-tax settlement pricing adjustment in C\$M)



	Outstanding at June 30, 2021		Outstanding at March 31, 2021		Quarterly Pricing Adjustments C\$M
	Mlbs	US\$/lb	Mlbs	US\$/lb	
Copper	167	4.25	144	3.98	49
Zinc	52	1.35	78	1.28	9
Other					21
<b>Total</b>					<b>79</b>

**Simplified Compensation Expense Model**  
(Pre-tax share-based compensation income / expense in C\$M)



	June 30, 2021	March 31, 2021	Quarterly Price Change	Quarterly Compensation Income (Expense)
	C\$/share	C\$/share	C\$/share	C\$M
Teck B	28.55	24.07	4.48	<b>(33)</b>

# Endnotes

## **Slide 3: Delivering on Our Key Priorities**

1. Adjusted EBITDA is a non-GAAP financial measure. See "Non-GAAP Financial Measures" slides and "Use of Non-GAAP Financial Measures" section of the Q2 2021 news release for further information.

## **Slide 4: Financial Overview**

1. Gross profit before depreciation and amortization, adjusted EBITDA, adjusted profit attributable to shareholders, adjusted basic earnings per share and adjusted diluted earnings per share are non-GAAP financial measures. See "Non-GAAP Financial Measures" slides and "Use of Non-GAAP Financial Measures" section of the Q2 2021 news release for further information.

## **Slide 5: Copper Business Unit**

1. EBITDA is a non-GAAP financial measure. See "Non-GAAP Financial Measures" slides and "Use of Non-GAAP Financial Measures" section of the Q2 2021 news release for further information.
2. Metal contained in concentrate. We include 100% of production and sales from our Quebrada Blanca and Carmen de Andacollo mines in our production and sales volumes even though we do not own 100% of these operations because we fully consolidate their results in our financial statements. We include 22.5% of production and sales from Antamina, representing our proportionate ownership interest. Copper production includes cathode production at Quebrada Blanca and Carmen de Andacollo. Three-year guidance 2022-2024 excludes production from QB2.
3. Copper unit costs are reported in U.S. dollars per payable pound of metal contained in concentrate. Copper net cash unit costs include adjusted cash cost of sales and smelter processing charges, less cash margins for by-products including co-products. Guidance for 2021 assumes a zinc price of US\$1.30 per pound, a molybdenum price of US\$14.00 per pound, a silver price of US\$25 per ounce, a gold price of US\$1,800 per ounce and a Canadian/U.S. dollar exchange rate of \$1.24. Non-GAAP financial measures. See "Non-GAAP Financial Measures" slides and "Use of Non-GAAP Financial Measures" section of the Q2 2021 news release for further information.

## **Slide 6: Executing On Our Copper Growth Strategy via QB2**

1. On a 100% go forward basis from January 1, 2019 including escalation and excluding working capital or interest during construction using actual realized exchange rates until March 30, 2020 and assuming a CLP/USD exchange rate of 775 from April 1, 2020. Includes approximately US\$400 million in contingency.
2. Assumes a CLP/USD rate of 775 over the remainder of the project.

## **Slide 11: Zinc Business Unit**

1. EBITDA is a non-GAAP financial measure. See "Non-GAAP Financial Measures" slides and "Use of Non-GAAP Financial Measures" section of the Q2 2021 news release for further information.
2. Metal contained in concentrate. We include 22.5% of production and sales from Antamina, representing our proportionate ownership interest. Total zinc production includes co-product zinc production from our Copper business unit.
3. Zinc unit costs are reported in U.S. dollars per payable pound of metal contained in concentrate. Zinc net cash unit costs are mine costs including adjusted cash cost of sales and smelter processing charges, less cash margins for by-products. Guidance for 2021 assumes a lead price of US\$1.00 per pound, a silver price of US\$25 per ounce and a Canadian/U.S. dollar exchange rate of \$1.24. By-products include both by-products and co-products. Non-GAAP financial measures. See "Non-GAAP Financial Measures" slides and "Use of Non-GAAP Financial Measures" section of the Q2 2021 news release for further information.

## **Slide 12: Steelmaking Coal Business Unit**

1. EBITDA is a non-GAAP financial measure. See "Non-GAAP Financial Measures" slides and "Use of Non-GAAP Financial Measures" section of the Q2 2021 news release for further information.
2. Steelmaking coal unit costs are reported in Canadian dollars per tonne. Non-GAAP financial measures. See "Non-GAAP Financial Measures" slides and "Use of Non-GAAP Financial Measures" section of the Q2 2021 news release for further information.

## **Slide 16: Energy Business Unit**

1. EBITDA is a non-GAAP financial measure. See "Non-GAAP Financial Measures" slides and "Use of Non-GAAP Financial Measures" section of the Q2 2021 news release for further information.
2. We include 21.3% of production from Fort Hills, representing our proportionate ownership interest.
3. Bitumen unit costs are reported in Canadian dollars per barrel. Non-GAAP financial measure. See "Non-GAAP Financial Measures" slides and "Use of Non-GAAP Financial Measures" section of the Q2 2021 news release for further information.

## **Slide 17: Higher Profit and Adjusted Profit**

1. Non-GAAP financial measures. See "Non-GAAP Financial Measures" slides and "Use of Non-GAAP Financial Measures" section of the Q2 2021 news release for further information.

# Endnotes

## Slide 19: Strong Financial Position

1. As at June 30, 2021.
2. As at July 26, 2021.
3. As at July 26, 2021. The sensitivity of our EBITDA to changes in the Canadian/U.S. dollar exchange rate and commodity prices, before pricing adjustments, based on our current balance sheet, our 2021 mid-range production estimates, current commodity prices and a Canadian/U.S. dollar exchange rate of \$1.25. See Teck's Q2 2021 press release for further details.
4. All production estimates are subject to change based on market and operating conditions.
5. The effect on our EBITDA of commodity price movements will vary from quarter to quarter depending on sales volumes. Our estimate of the sensitivity of EBITDA to changes in the U.S. dollar exchange rate is sensitive to commodity price assumptions. See Caution Regarding Forward-Looking Statements for a further discussion of factors that may cause actual results to vary from our estimates. EBITDA is a non-GAAP financial measure. See "Non-GAAP Financial Measures" slides.
6. Zinc includes 295,000 tonnes of refined zinc and 617,500 tonnes of zinc contained in concentrate.
7. Ten-year steelmaking coal prices are calculated from January 1, 2011. Inflation-adjusted prices are based on Statistics Canada's Consumer Price Index. Source: Argus, Teck. As at July 23, 2021.



# Non-GAAP Financial Measures

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# Non-GAAP Financial Measures

Our financial results are prepared in accordance with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board. This document refers to a number of Non-GAAP Financial Measures which are not measures recognized under IFRS and do not have a standardized meaning prescribed by IFRS or Generally Accepted Accounting Principles (GAAP) in the United States.

The Non-GAAP Measures described below do not have standardized meanings under IFRS, may differ from those used by other issuers, and may not be comparable to such measures as reported by others. These measures have been derived from our financial statements and applied on a consistent basis as appropriate. We disclose these measures because we believe they assist readers in understanding the results of our operations and financial position and are meant to provide further information about our financial results to investors. These measures should not be considered in isolation or used in substitute for other measures of performance prepared in accordance with IFRS.

**Adjusted profit attributable to shareholders** – For adjusted profit, we adjust profit attributable to shareholders as reported to remove the after-tax effect of certain types of transactions that reflect measurement changes on our balance sheet or are not indicative of our normal operating activities. We believe adjusted profit helps us and readers better understand the results of our core operating activities and the ongoing cash generating potential of our business.

**Adjusted basic earnings per share** – Adjusted basic earnings per share is adjusted profit divided by average number of shares outstanding in the period.

**Adjusted diluted earnings per share** – Adjusted diluted earnings per share is adjusted profit divided by average number of fully diluted shares in a period.

**EBITDA** – EBITDA is profit before net finance expense, provision for income taxes, and depreciation and amortization.

**Adjusted EBITDA** – Adjusted EBITDA is EBITDA before the pre-tax effect of the adjustments that we make to adjusted profit attributable to shareholders as described above.

The adjustments described above to profit attributable to shareholders and EBITDA highlight items and allow us and readers to analyze the rest of our results more clearly. We believe that disclosing these measures assists readers in understanding the ongoing cash generating potential of our business in order to provide liquidity to fund working capital needs, service outstanding debt, fund future capital expenditures and investment opportunities, and pay dividends.

**Gross profit before depreciation and amortization** – Gross profit before depreciation and amortization is gross profit with the depreciation and amortization expense added back. We believe this measure assists us and readers to assess our ability to generate cash flow from our business units or operations.

**Gross profit margins before depreciation** – Gross profit margins before depreciation are gross profit before depreciation and amortization, divided by revenue for each respective business unit. We believe this measure assists us and readers to compare margins on a percentage basis among our business units.

**Unit costs** – Unit costs for our steelmaking coal operations are total cost of goods sold, divided by tonnes sold in the period, excluding depreciation and amortization charges. We include this information as it is frequently requested by investors and investment analysts who use it to assess our cost structure and margins and compare it to similar information provided by many companies in the industry.

**Adjusted site cash cost of sales** – Adjusted site cash cost of sales for our steelmaking coal operations is defined as the cost of the product as it leaves the mine excluding depreciation and amortization charges, out-bound transportation costs and any one-time collective agreement charges and inventory write-down provisions.

**Total cash unit costs** – Total cash unit costs for our copper and zinc operations includes adjusted cash costs of sales, as described above, plus the smelter and refining charges added back in determining adjusted revenue. This presentation allows a comparison of total cash unit costs, including smelter charges, to the underlying price of copper or zinc in order to assess the margin for the mine on a per unit basis.

**Net cash unit costs** – Net cash unit costs of principal product, after deducting co-product and by-product margins, are also a common industry measure. By deducting the co- and by-product margin per unit of the principal product, the margin for the mine on a per unit basis may be presented in a single metric for comparison to other operations. Readers should be aware that this metric, by excluding certain items and reclassifying cost and revenue items, distorts our actual production costs as determined under IFRS.

**Adjusted cash cost of sales** – Adjusted cash cost of sales for our copper and zinc operations is defined as the cost of the product delivered to the port of shipment, excluding depreciation and amortization charges, any one-time collective agreement charges or inventory write-down provisions and by-product cost of sales. It is common practice in the industry to exclude depreciation and amortization as these costs are non-cash and discounted cash flow valuation models used in the industry substitute expectations of future capital spending for these amounts.

**Adjusted operating costs** – Adjusted operating costs for our energy business unit is defined as the costs of product as it leaves the mine, excluding depreciation and amortization charges, cost of diluent for blending to transport our bitumen by pipeline, cost of non-proprietary product purchased and transportation costs of our product and non-proprietary product and any one-time collective agreement charges or inventory write-down provisions.

# Non-GAAP Financial Measures

**Cash margins for by-products** – Cash margins for by-products is revenue from by- and co-products, less any associated cost of sales of the by and co-product. In addition, for our copper operations, by-product cost of sales also includes cost recoveries associated with our streaming transactions.

**Adjusted revenue** – Adjusted revenue for our copper and zinc operations excludes the revenue from co-products and by-products, but adds back the processing and refining charges to arrive at the value of the underlying payable pounds of copper and zinc. Readers may compare this on a per unit basis with the price of copper and zinc on the LME.

Adjusted revenue for our energy business unit excludes the cost of diluent for blending and non-proprietary product revenues, but adds back crown royalties to arrive at the value of the underlying bitumen.

**Blended bitumen revenue** – Blended bitumen revenue is revenue as reported for our energy business unit, but excludes non-proprietary product revenue, and adds back crown royalties that are deducted from revenue.

**Blended bitumen price realized** – Blended bitumen price realized is blended bitumen revenue divided by blended bitumen barrels sold in the period.

**Operating netback** – Operating netbacks per barrel in our energy business unit are calculated as blended bitumen sales revenue net of diluent expenses (also referred to as bitumen price realized), less crown royalties, transportation and operating expenses divided by barrels of bitumen sold. We include this information as investors and investment analysts use it to measure our profitability on a per barrel basis and compare it to similar information provided by other companies in the oil sands industry.

The debt-related measures outlined below are disclosed as we believe they provide readers with information that allows them to assess our credit capacity and the ability to meet our short and long-term financial obligations.

**Net debt** – Net debt is total debt, less cash and cash equivalents.

**Debt to debt-plus-equity ratio** – debt to debt-plus-equity ratio takes total debt as reported and divides that by the sum of total debt plus total equity, expressed as a percentage.

**Net debt to net debt-plus-equity ratio** – net debt to net debt-plus-equity ratio is net debt divided by the sum of net debt plus total equity, expressed as a percentage.

**Debt to Adjusted EBITDA ratio** – debt to adjusted EBITDA ratio takes total debt as reported and divides that by adjusted EBITDA for the twelve months ended at the reporting period, expressed as the number of times adjusted EBITDA needs to be earned to repay all of the outstanding debt.

**Net debt to Adjusted EBITDA ratio** – net debt to adjusted EBITDA ratio is the same calculation as the debt to adjusted EBITDA ratio, but using net debt as the numerator.

**Net debt to capitalization ratio** – net debt to capitalization ratio is net debt divided by the sum of total debt plus equity attributable to shareholders. The ratio is a financial covenant under our revolving credit facility.

# Non-GAAP Financial Measures

## Reconciliation of Profit (Loss) and Adjusted Profit

(CAD\$ in millions)	Three months ended June 30,		Six months ended June 30,	
	2021	2020	2021	2020
<b>Profit (loss) attributable to shareholders</b>	<b>\$ 260</b>	<b>\$ (149)</b>	<b>565</b>	<b>\$ (461)</b>
Add (deduct) on an after-tax basis:				
Asset impairment	—	—	—	474
COVID-19 costs	—	147	—	169
Environmental costs	44	69	11	(18)
Inventory write-downs (reversals)	—	38	(6)	65
Share-based compensation	24	17	34	(5)
Commodity derivatives	(20)	(20)	(5)	(5)
Taxes and other	31	(13)	66	(36)
<b>Adjusted profit attributable to shareholders</b>	<b>\$ 339</b>	<b>\$ 89</b>	<b>665</b>	<b>\$ 183</b>
<b>Adjusted basic earnings per share</b>	<b>\$ 0.64</b>	<b>\$ 0.17</b>	<b>1.25</b>	<b>\$ 0.34</b>
<b>Adjusted diluted earnings per share</b>	<b>\$ 0.63</b>	<b>\$ 0.17</b>	<b>1.23</b>	<b>\$ 0.34</b>



# Non-GAAP Financial Measures

## Reconciliation of Basic Earnings (Loss) Per Share to Adjusted Basic Earnings (Loss) Per Share and Reconciliation of Diluted Earnings (Loss) Per Share to Adjusted Diluted Earnings Per Share

(Per share amounts)	Three months ended June 30,		Six months ended June 30,	
	2021	2020	2021	2020
<b>Basic earnings (loss) per share</b>	\$ 0.49	\$ (0.28)	\$ 1.06	\$ (0.86)
Add (deduct):				
Asset impairment	—	—	—	0.88
COVID-19 costs	—	0.28	—	0.31
Environmental costs	0.08	0.13	0.02	(0.03)
Inventory write-downs (reversals)	—	0.07	(0.01)	0.12
Share-based compensation	0.05	0.03	0.06	(0.01)
Commodity derivatives	(0.04)	(0.04)	(0.01)	(0.01)
Other	0.06	(0.02)	0.13	(0.06)
<b>Adjusted basic earnings per share</b>	\$ 0.64	\$ 0.17	\$ 1.25	\$ 0.34

(Per share amounts)	Three months ended June 30,		Six months ended June 30,	
	2021	2020	2021	2020
<b>Diluted earnings (loss) per share</b>	\$ 0.48	\$ (0.28)	\$ 1.05	\$ (0.86)
Add (deduct):				
Asset impairment	—	—	—	0.88
COVID-19 costs	—	0.28	—	0.31
Environmental costs	0.08	0.13	0.02	(0.03)
Inventory write-downs (reversals)	—	0.07	(0.01)	0.12
Share-based compensation	0.04	0.03	0.06	(0.01)
Commodity derivatives	(0.04)	(0.04)	(0.01)	(0.01)
Other	0.07	(0.02)	0.12	(0.06)
<b>Adjusted diluted earnings per share</b>	\$ 0.63	\$ 0.17	\$ 1.23	\$ 0.34

# Non-GAAP Financial Measures

## Reconciliation of Net Debt to Adjusted EBITDA Ratio

	(A) Twelve months ended December 31, 2020	(B) Six Months ended June 30, 2020	(C) Six months ended June 30, 2021	(A-B+C) Twelve months ended June 30, 2021
Profit (loss)	\$ (944)	\$ (496)	\$ 552	\$ 104
Finance expense net of finance income	268	161	102	209
Provision for (recovery of) income taxes	(192)	(135)	418	361
Depreciation and amortization	1,510	692	748	1,566
<b>EBITDA</b>	\$ 642	\$ 222	\$ 1,820	\$ 2,240
Add (deduct):				
Asset impairment	1,244	647	—	597
COVID-19 costs	336	229	—	107
Environmental costs	270	(25)	15	310
Inventory write-down (reversals)	134	93	(10)	31
Share-based compensation	47	(7)	47	101
Commodity derivatives	(62)	(7)	(7)	(62)
Other	(41)	(59)	91	109
<b>Adjusted EBITDA</b>	\$ 2,570 (D)	\$ 1,093	\$ 1,956	\$ 3,433 (E)

	(A) Twelve months ended December 31, 2020	(B) Six Months ended June 30, 2020	(C) Six months ended June 30, 2021	(A-B+C) Twelve months ended June 30, 2021
Total debt at period end	\$ 6,947 (F)			\$ 7,892 (G)
Less: cash and cash equivalents at period end	(450)			(312)
<b>Net debt</b>	\$ 6,497 (H)			\$ 7,580 (I)
<b>Debt to adjusted EBITDA ratio</b>	2.7 (F/D)			2.3 (G/E)
<b>Net Debt to adjusted EBITDA ratio</b>	2.5 (H/D)			2.2 (I/E)
Equity attributable to shareholders of the company	20,039 (J)			20,557 (K)
Obligation to Neptune Bulk Terminals	138 (L)			158 (M)
<b>Adjusted Net debt to capitalization ratio</b>	0.24 (H+L)/(F+J+L)			0.27 (I+M)/(G+K+M)

# Non-GAAP Financial Measures

## Reconciliation of EBITDA and Adjusted EBITDA

(CAD\$ in millions)	Three months ended June 30.		Six months ended June 30.	
	2021	2020	2021	2020
Profit (loss)	\$ 260	\$ (185)	\$ 552	\$ (496)
Finance expense net of finance income	51	114	102	161
Provision for (recovery of) income taxes	209	(66)	418	(135)
Depreciation and amortization	370	314	748	692
<b>EBITDA</b>	<b>890</b>	<b>177</b>	<b>1,820</b>	<b>222</b>
Add (deduct):				
Asset impairment	—	—	—	647
COVID-19 costs	—	185	—	229
Environmental costs	61	96	15	(25)
Inventory write-downs (reversals)	—	57	(10)	93
Share-based compensation	33	23	47	(7)
Commodity derivatives	(27)	(28)	(7)	(7)
Taxes and other	32	(25)	91	(59)
<b>Adjusted EBITDA</b>	<b>\$ 989</b>	<b>\$ 485</b>	<b>\$ 1,956</b>	<b>\$ 1,093</b>

# Non-GAAP Financial Measures

## Reconciliation of Gross Profit Before Depreciation and Amortization and Reconciliation of Gross Profit (Loss) Margins Before Depreciation

(CAD\$ in millions)	Three months ended June 30,		Six months ended June 30,	
	2021	2020	2021	2020
Gross profit	\$ 689	\$ 139	\$ 1,343	\$ 537
Depreciation and amortization	370	314	748	692
<b>Gross profit before depreciation and amortization</b>	<b>\$ 1,059</b>	<b>\$ 453</b>	<b>\$ 2,091</b>	<b>\$ 1,229</b>
Reported as:				
<b>Copper</b>				
Highland Valley Copper	\$ 194	\$ 93	\$ 396	\$ 170
Antamina	254	60	456	183
Carmen de Andacollo	59	16	106	76
Quebrada Blanca	11	4	22	7
Other	—	1	—	—
	<b>518</b>	<b>174</b>	<b>980</b>	<b>436</b>
<b>Zinc</b>				
Trail Operations	(3)	13	40	24
Red Dog	91	116	216	274
Other	8	3	11	17
	<b>96</b>	<b>132</b>	<b>267</b>	<b>315</b>
<b>Steelmaking coal</b>	<b>457</b>	<b>220</b>	<b>869</b>	<b>641</b>
<b>Energy</b>	<b>(12)</b>	<b>(73)</b>	<b>(25)</b>	<b>(163)</b>
<b>Gross profit before depreciation and amortization</b>	<b>\$ 1,059</b>	<b>\$ 453</b>	<b>\$ 2,091</b>	<b>\$ 1,229</b>

(CAD\$ in millions)	Three months ended June 30,		Six months ended June 30,	
	2021	2020	2021	2020
<b>Revenues</b>				
Copper (A)	\$ 821	\$ 405	\$ 1,588	\$ 975
Zinc (B)	461	479	1,031	1,087
Steelmaking coal (C)	1,112	792	2,159	1,815
Energy (D)	164	44	327	220
<b>Total</b>	<b>\$ 2,558</b>	<b>\$ 1,720</b>	<b>\$ 5,105</b>	<b>\$ 4,097</b>
<b>Gross profit (loss), before depreciation and amortization</b>				
Copper (E)	\$ 518	\$ 174	\$ 980	\$ 436
Zinc (F)	96	132	267	315
Steelmaking coal (G)	457	220	869	641
Energy (H)	(12)	(73)	(25)	(163)
<b>Total</b>	<b>\$ 1,059</b>	<b>\$ 453</b>	<b>\$ 2,091</b>	<b>\$ 1,229</b>
<b>Gross profit margins before depreciation</b>				
Copper (E/A)	63%	43%	62%	45%
Zinc (F/B)	21%	28%	26%	29%
Steelmaking coal (G/C)	41%	28%	40%	35%
Energy (H/D)	(7)%	(166)%	(8)%	(74)%



# Non-GAAP Financial Measures

## Copper Unit Cost Reconciliation

(CAD\$ in millions, except where noted)	Three months ended June 30,		Six months ended June 30,	
	2021	2020	2021	2020
<b>Revenue as reported</b>	\$ 821	\$ 405	\$ 1,588	\$ 975
By-product revenue (A)	(94)	(41)	(179)	(118)
Smelter processing charges (B)	28	27	58	64
<b>Adjusted revenue</b>	\$ 755	\$ 391	\$ 1,467	\$ 921
<b>Cost of sales as reported</b>	\$ 392	\$ 302	\$ 793	\$ 716
Less:				
Depreciation and amortization	(89)	(71)	(185)	(177)
By-product cost of sales (C)	(20)	(5)	(40)	(25)
<b>Adjusted cash cost of sales (D)</b>	\$ 283	\$ 226	\$ 568	\$ 514
Payable pounds sold (millions) (E)	140.7	116.4	284.1	272.2
Per unit amounts – CAD\$/pound				
Adjusted cash cost of sales (D/E)	\$ 2.01	\$ 1.94	\$ 2.00	\$ 1.89
Smelter processing charges (B/E)	0.20	0.23	0.20	0.23
<b>Total cash unit costs – CAD\$/pound</b>	\$ 2.21	\$ 2.17	\$ 2.20	\$ 2.12
<b>Cash margin for by-products – ((A – C)/E)</b>	<b>(0.53)</b>	<b>(0.31)</b>	<b>(0.49)</b>	<b>(0.34)</b>
<b>Net cash unit costs – CAD\$/pound</b>	\$ 1.68	\$ 1.86	\$ 1.71	\$ 1.78

(CAD\$ in millions, except where noted)	Three months ended June 30,		Six months ended June 30,	
	2021	2020	2021	2020
<b>US\$ amounts<sup>1</sup></b>				
Average exchange rate (CAD\$ per US\$1.00)	\$ 1.23	\$ 1.39	\$ 1.25	\$ 1.37
Per unit amounts – US\$/pound				
Adjusted cash cost of sales	\$ 1.64	\$ 1.40	\$ 1.61	\$ 1.39
Smelter processing charges	0.16	0.17	0.16	0.17
<b>Total cash unit costs – US\$/pound</b>	\$ 1.80	\$ 1.57	\$ 1.77	\$ 1.56
<b>Cash margin for by-products</b>	<b>(0.43)</b>	<b>(0.22)</b>	<b>(0.39)</b>	<b>(0.25)</b>
<b>Net cash unit costs – US\$/pound</b>	\$ 1.37	\$ 1.35	\$ 1.38	\$ 1.31

1. Average period exchange rates are used to convert to US\$ per pound equivalent.

We include unit cost information as it is frequently requested by investors and investment analysts who use it to assess our cost structure and margins and compare it to similar information provided by many companies in our industry.

# Non-GAAP Financial Measures

## Zinc Unit Cost Reconciliation (Mining Operations)

(CAD\$ in millions, except where noted)	Three months ended June 30.		Six months ended June 30.	
	2021	2020	2021	2020
<b>Revenue as reported</b>	\$ 461	\$ 479	\$ 1,031	\$ 1,087
Less:				
Trail Operations revenues as reported	(465)	(395)	(926)	(847)
Other revenues as reported	(3)	(2)	(5)	(4)
<b>Add back: Intra-segment revenues as reported</b>	<b>106</b>	<b>89</b>	<b>236</b>	<b>185</b>
	\$ 99	\$ 171	\$ 336	\$ 421
By-product revenues (A)	—	(10)	(2)	(12)
Smelter processing charges (B)	28	53	103	130
<b>Adjusted revenue</b>	<b>\$ 127</b>	<b>\$ 214</b>	<b>\$ 437</b>	<b>\$ 539</b>
<b>Cost of sales as reported</b>	<b>\$ 400</b>	<b>\$ 406</b>	<b>\$ 845</b>	<b>\$ 895</b>
Less:				
Trail Operations cost of sales as reported	(489)	(405)	(928)	(868)
Other cost of sales as reported	5	1	6	13
<b>Add back: Intra-segment purchases as reported</b>	<b>106</b>	<b>89</b>	<b>236</b>	<b>185</b>
	\$ 22	\$ 91	\$ 159	\$ 225
Less:				
Depreciation and amortization	(14)	(36)	(39)	(78)
Royalty costs	19	6	(17)	(7)
By-product cost of sales (C)	—	(2)	—	(2)
<b>Adjusted cash cost of sales (D)</b>	<b>\$ 27</b>	<b>\$ 59</b>	<b>\$ 103</b>	<b>\$ 138</b>

(CAD\$ in millions, except where noted)	Three months ended June 30.		Six months ended June 30.	
	2021	2020	2021	2020
Payable pounds sold (millions) (E)	73.7	173.4	269.0	424.3
Per unit amounts – CAD\$/pound				
Adjusted cash cost of sales (D/E)	\$ 0.37	\$ 0.34	\$ 0.38	\$ 0.32
Smelter processing charges (B/E)	0.38	0.31	0.38	0.31
<b>Total cash unit costs – CAD\$/pound</b>	<b>\$ 0.75</b>	<b>\$ 0.65</b>	<b>\$ 0.76</b>	<b>\$ 0.63</b>
Cash margin for by-products – ((A - C)/E)	—	(0.05)	—	(0.02)
<b>Net cash unit costs – CAD\$/pound</b>	<b>\$ 0.75</b>	<b>\$ 0.60</b>	<b>\$ 0.76</b>	<b>\$ 0.61</b>
<b>US\$ amounts<sup>2</sup></b>				
Average exchange rate (CAD\$ per US\$1.00)	\$ 1.23	\$ 1.39	\$ 1.25	\$ 1.37
Per unit amounts – US\$/pound				
Adjusted cash cost of sales	\$ 0.30	\$ 0.25	\$ 0.31	\$ 0.24
Smelter processing charges	0.31	0.22	0.31	0.22
<b>Total cash unit costs – US\$/pound</b>	<b>\$ 0.61</b>	<b>\$ 0.47</b>	<b>\$ 0.62</b>	<b>\$ 0.46</b>
Cash margin for by-products	—	(0.04)	—	(0.02)
<b>Net cash unit costs – US\$/pound</b>	<b>\$ 0.61</b>	<b>\$ 0.43</b>	<b>\$ 0.62</b>	<b>\$ 0.44</b>

1. Red Dog mining operations.

2. Average period exchange rates are used to convert to US\$ per tonne equivalent.

We include unit cost information as it is frequently requested by investors and investment analysts who use it to assess our cost structure and margins and compare it to similar information provided by many companies in our industry.

# Non-GAAP Financial Measures

## Steelmaking Coal Unit Cost Reconciliation

(CAD\$ in millions, except where noted)	Three months ended June 30.		Six months ended June 30.	
	2021	2020	2021	2020
<b>Cost of sales as reported</b>	\$ 879	\$ 734	\$ 1,730	\$ 1,511
Less:				
Transportation costs (A)	(258)	(197)	(514)	(439)
Depreciation and amortization	(224)	(162)	(440)	(337)
Inventory write-down reversal (B)	—	(32)	10	(27)
Labour settlement (C)	—	(4)	—	(4)
<b>Adjusted site cash cost of sales (D)</b>	\$ 397	\$ 339	\$ 786	\$ 704
Tonnes sold (millions) (E)	6.2	5.0	12.4	10.7
Per unit amounts – CAD\$/tonne				
Adjusted site cash cost of sales (D/E)	\$ 64	\$ 68	\$ 63	\$ 66
Transportation costs (A/E)	42	39	42	41
Inventory write-downs (B/E)	—	6	(1)	3
Labour settlement (C/E)	—	1	—	—
<b>Unit costs – CAD\$/tonne</b>	\$ 106	\$ 114	\$ 104	\$ 110
<b>US\$ amounts<sup>1</sup></b>				
Average exchange rate (CAD\$ per US\$1.00)	\$ 1.23	\$ 1.39	\$ 1.25	\$ 1.37
Per unit amounts – US\$/tonne				
Adjusted site cash cost of sales	\$ 52	\$ 49	\$ 51	\$ 48
Transportation costs	34	28	33	30
Inventory write-down reversal	—	5	(1)	2
Labour settlement	—	1	—	—
<b>Unit costs – US\$/tonne</b>	\$ 86	\$ 83	\$ 83	\$ 80

1. Average period exchange rates are used to convert to US\$ per tonne equivalent.

We include unit cost information as it is frequently requested by investors and investment analysts who use it to assess our cost structure and margins and compare it to similar information provided by many companies in our industry.

# Non-GAAP Financial Measures

## Energy Operating Netback, Bitumen & Blended Bitumen Price Realized Reconciliations and Adjusted Operating Costs and Adjusted Operating Costs<sup>1</sup>

(CAD\$ in millions, except where noted)	Three months ended June 30,		Six months ended June 30,	
	2021	2020	2021	2020
<b>Revenue as reported</b>	\$ 164	\$ 44	\$ 327	\$ 220
Less:				
Cost of diluent for blending	(59)	(33)	(113)	(130)
Non-proprietary product revenue	(13)	(1)	(41)	(8)
<b>Add back: crown royalties (D)</b>	<b>3</b>	<b>—</b>	<b>4</b>	<b>3</b>
<b>Adjusted revenue (A)</b>	<b>\$ 95</b>	<b>\$ 10</b>	<b>\$ 177</b>	<b>\$ 85</b>
<b>Cost of sales as reported</b>	<b>\$ 198</b>	<b>\$ 140</b>	<b>\$ 394</b>	<b>\$ 438</b>
Less:				
Depreciation and amortization	(22)	(22)	(42)	(55)
Inventory write-down	—	(23)	—	(46)
<b>Cash cost of sales</b>	<b>\$ 176</b>	<b>\$ 95</b>	<b>\$ 352</b>	<b>\$ 337</b>
Less:				
Cost of diluent for blending	(59)	(33)	(113)	(130)
Cost of non-proprietary product purchased	(12)	(1)	(37)	(4)
Transportation for non-proprietary product purchased <sup>3</sup>	(2)	(3)	(6)	(4)
Transportation for costs FRB (C)	(24)	(26)	(48)	(55)
<b>Adjusted operating costs (E)</b>	<b>\$ 79</b>	<b>\$ 32</b>	<b>\$ 148</b>	<b>\$ 144</b>

(CAD\$ in millions, except where noted)	Three months ended June 30,		Six months ended June 30,	
	2021	2020	2021	2020
Blended bitumen barrels sold (000's)	2,187	2,226	4,462	6,645
Less diluent barrels included in blended bitumen (000's)	(573)	(568)	(1,171)	(1,745)
Bitumen barrels sold (000's) (B)	1,614	1,658	3,291	4,900
Per barrel amounts – CAD\$				
<b>Bitumen price realized (A/B)<sup>2</sup></b>	<b>\$ 58.85</b>	<b>\$ 6.03</b>	<b>\$ 54.13</b>	<b>\$ 17.34</b>
Crown royalties (D/B)	(1.69)	(0.10)	(1.28)	(0.64)
Transportation costs for FRB (C/B)	(14.67)	(16.01)	(14.59)	(11.24)
Adjusted operating costs (E/B)	(49.74)	(19.07)	(45.12)	(29.54)
<b>Operating netback – CAD\$ per barrel</b>	<b>\$ (7.25)</b>	<b>\$ (29.15)</b>	<b>\$ (6.86)</b>	<b>\$ (24.08)</b>

1. Calculated per unit amounts may differ due to rounding.

2. Bitumen price realized represents the realized petroleum revenue (blended bitumen sales revenue) net of diluent expense, expressed on a per barrel basis. Blended bitumen sales revenue represents revenue from our share of the heavy crude oil blend known as Fort Hills Reduced Carbon Life Cycle Dilbit Blend (FRB), sold at the Hardisty and U.S. Gulf Coast market hubs. FRB is comprised of bitumen produced from Fort Hills blended with purchased diluent. The cost of blending is affected by the amount of diluent required and the cost of purchasing, transporting and blending the diluent. A portion of diluent expense is effectively recovered in the sales price of the blended product. Diluent expense is also affected by Canadian and U.S. benchmark pricing and changes in the value of the Canadian dollar relative to the U.S. dollar.



# Non-GAAP Financial Measures

## Energy Operating Netback, Bitumen & Blended Bitumen Price Realized Reconciliations and Adjusted Operating Costs and Adjusted Operating Costs<sup>1</sup>

(CAD\$ in millions, except where noted)	Three months ended June 30.		Six months ended June 30.	
	2021	2020	2021	2020
<b>Revenue as reported</b>	\$ 164	\$ 44	\$ 327	\$ 220
Less: non-proprietary product revenue	(13)	(1)	(41)	(8)
Add back: crown royalties	3	—	4	3
Blended bitumen revenue (A)	\$ 154	\$ 43	\$ 290	\$ 215
Blended bitumen barrels sold (000's) (B)	2,187	2,226	4,462	6,645
Blended bitumen price realized – (CAD\$/barrel) (A/B) = D <sup>1</sup>	\$ 70.23	\$ 19.30	\$ 65.15	\$ 32.32
Average exchange rate (CAD\$ per US\$1.00) (C)	1.23	1.39	1.25	1.37
<b>Blended bitumen price realized – (US\$/barrel) (D/C)<sup>1</sup></b>	\$ 57.18	\$ 13.93	\$ 52.24	\$ 23.67

3. Reflects adjustments for costs not directly attributed to the production of Fort Hills bitumen, including transportation for non-proprietary product purchased. We include unit cost information as it is frequently requested by investors and investment analysts who use it to assess our cost structure and margins and compare it to similar information provided by many companies in our industry.

# Non-GAAP Financial Measures

## Reconciliation of Free Cash Flow

(C\$ in millions)	2003 to Q2 2021
<b>Cash Flow from Operations</b>	<b>\$49,310</b>
Debt interest paid	(6,010)
Capital expenditures, including capitalized stripping costs	(30,828)
Payments to non-controlling interests (NCI)	(620)
<b>Free Cash Flow</b>	<b>\$11,852</b>
Dividends paid	\$4,540
Payout ratio	38%

# Second Quarter 2021 Results

July 27, 2021

A wide-angle photograph of a large open-pit mine at dusk. The sky is a mix of blue and orange, with scattered clouds. The mine's terraced levels are visible, and a yellow haul truck is driving on a dirt road in the foreground. The Teck logo is overlaid in the bottom right corner.

**Teck**