# Teck

#### First Quarter 2016 Results

April 26, 2016



#### Forward Looking Information



Both these slides and the accompanying oral presentation contain certain forward-looking statements within the meaning of the United States Private Securities Litigation Reform Act of 1995 and forward-looking information within the meaning of the Securities Act (Ontario). Forward-looking statements can be identified by the use of words such as "plans", "expects" or "does not expect", "is expected", "budget", "scheduled", "estimates", "forecasts", "intends", "anticipates" or "does not anticipate", or "believes", or variation of such words and phrases or state that certain actions, events or results "may", "could", "should", "might" or "will" be taken, occur or be achieved. Forward-looking statements involve known and unknown risks, uncertainties and other factors which may cause the actual results, performance or achievements of Teck to be materially different from any future results, performance or achievements expressed or implied by the forward-looking statements.

The forward-looking statements in these slides and the oral presentation include estimates, forecasts, and statements as to management's expectations with respect to, among other things, cost and production forecasts at our business units and individual operations and expectation that we will meet our production guidance, estimated profit and estimated EBITDA, coal sales forecast for the first quarter of 2016, remaining capital investment for Fort Hills, 2016 capital expenditure guidance, plans and expectations for our development projects, the impact of currency exchange rates, sensitivity of EBITDA to exchange rates and demand and market outlook for commodities. These forward-looking statements involve numerous assumptions, risks and uncertainties and actual results may vary materially.

These forward-looking statements involve numerous assumptions, risks and uncertainties and actual results may vary materially. These statements are based on a number of assumptions, including, but not limited to, assumptions regarding general business and economic conditions, interest rates, the supply and demand for, inventories of, and the level and volatility of prices of zinc, copper, coal and gold and other primary metals and minerals produced by Teck as well as oil, natural gas and petroleum products, the timing of receipt of regulatory and governmental approvals for Teck's development projects and other operations, Teck's costs of production and production and productivity levels, as well as those of its competitors, power prices, market competition, the accuracy of Teck's reserve estimates (including, with respect to size, grade and recoverability) and the geological, operational and price assumptions on which these are based, tax benefits, the resolution of environmental and other proceedings, assumptions regarding the impact of our cost reduction program on our operations, our ongoing relations with our employees and partners and joint venturers, performance by customers and counterparties of their contractual obligations, and the future operational and financial performance of the company generally. Assumptions regarding the sensitivity of EBITDA and operating costs to oil prices are based on assumptions regarding the amount of diesel fuel used in our operations and transporting our coal products is as forecast. Our production guidance is based on our mid-point of 2016 guidance ranges.

The foregoing list of assumptions is not exhaustive. Events or circumstances could cause actual results to differ materially. Factors that may cause actual results to vary include, but are not limited to: adverse developments in business and economic conditions in the principal markets for Teck's products, in credit markets, or in the supply, demand, and prices for metals and other commodities to be produced, changes in interest and currency exchange rates, failure of customers or counterparties to perform their contractual obligations, inaccurate geological or metallurgical assumptions (including with respect to the size, grade and recoverability of mineral reserves and resources), changes in taxation regimes, legal disputes or unanticipated outcomes of legal proceedings, unanticipated operational difficulties (including failure of plant, equipment or processes to operate in accordance with specifications or expectations, cost escalation, unavailability of materials and equipment, government action or delays in the receipt of permits or government approvals, industrial disturbances or other job action, and unanticipated events related to health, safety and environmental matters), political risk, social unrest, lack of available financing for Teck or its partners or co-venturers, and changes in general economic conditions or conditions in the financial markets. Our Fort Hills project is not controlled by us and construction and production schedules may be adjusted by our partners. The effect on our profit and EBITDA will vary with commodity price and exchange rate movements, and sales volumes. The amount and timing of actual capital expenditures is dependent upon numerous factors, including our ability to secure permits, equipment, labour and supplies and to do so at the cost level expected. And we may change our capital spending plans depending on commodity markets, results of feasibility studies or various other factors.

Statements concerning future production costs or volumes are based on numerous assumptions of management regarding operating matters and on assumptions that demand for products develops as anticipated, that customers and other counterparties perform their contractual obligations, that operating and capital plans will not be disrupted by issues such as mechanical failure, unavailability of parts and supplies, labour disturbances, interruption in transportation or utilities, adverse weather conditions, and that there are no material unanticipated variations in the cost of energy or supplies. Statements regarding anticipated coal sales volumes and average coal prices for the quarter depend on timely arrival of vessels and performance of our coal-loading facilities, as well as the level of spot pricing sales.

Certain of these risks are described in more detail in the annual information form of the company available at <a href="https://www.sedar.com">www.sedar.com</a> and in public filings with the SEC. The company does not assume the obligation to revise or update these forward-looking statements after the date of this document or to revise them to reflect the occurrence of future unanticipated events, except as may be required under applicable securities laws.

#### **Executing on Near-Term Priorities**





- Cost management continues to deliver
- \$1B of cash funding remaining to complete Fort Hills<sup>1</sup>
- Strong financial position, with >\$5B in liquidity<sup>2</sup>

. Teck's share of sanction capital as of April 25, 2016

2. Includes cash balance of \$1.3B and undrawn US\$3B credit facility as of April 25, 2016.

#### **Quarterly Results**

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#### Q1 2016 Operational Highlights

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#### Steelmaking Coal<sup>1,3</sup>

Unit Cost of Sales down US\$11/t

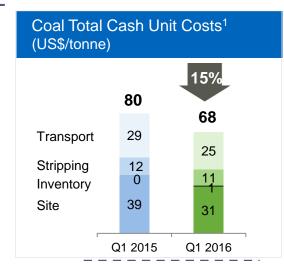
Total Cash Unit Costs down US\$12/t

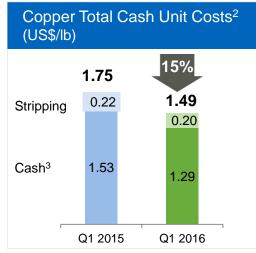
Change To Production Q1 2016 Q1 2015 Steelmaking coal (Mt) 6.6 **V** 0.2 82 Copper (kt) **1** Zinc in concentrate<sup>4</sup> (kt) 175 **4** 9 Zinc – refined (kt) 79 **4** 

#### Copper<sup>2,3</sup>

C1 Unit Costs
down US\$0.24/lb
Total Cash Unit Costs

down US\$0.26/lb



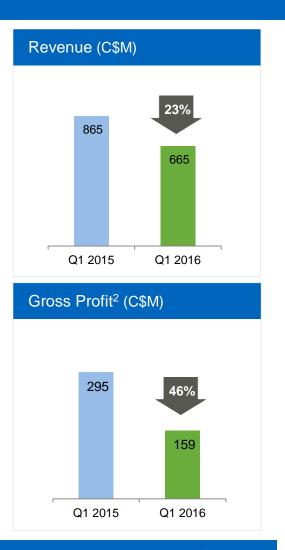


- 1. Steelmaking coal unit cost of sales include site costs, inventory adjustments and transport costs. Total cash costs are unit cost of sales plus capitalized stripping.
- 2. Copper C1 unit costs are net of by-product margins. Total cash costs are C1 unit costs plus capitalized stripping.
- 3. As compared with Q1 2015.
- 4. Includes co-product zinc production in our copper business unit.

#### Steelmaking Coal Quarterly Results







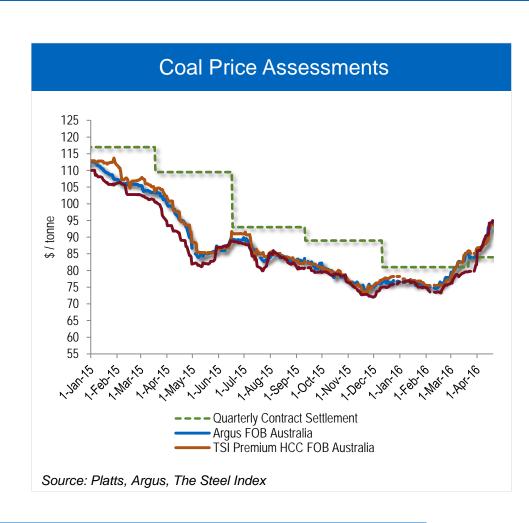
In US dollars and including capitalized stripping, total cash costs down US\$12/t

- 1. Steelmaking coal unit cost of sales include site costs, inventory adjustments and transport costs. Total cash costs are unit cost of sales plus capitalized stripping.
- 2. Before depreciation and amortization.

#### Steelmaking Coal Market Update



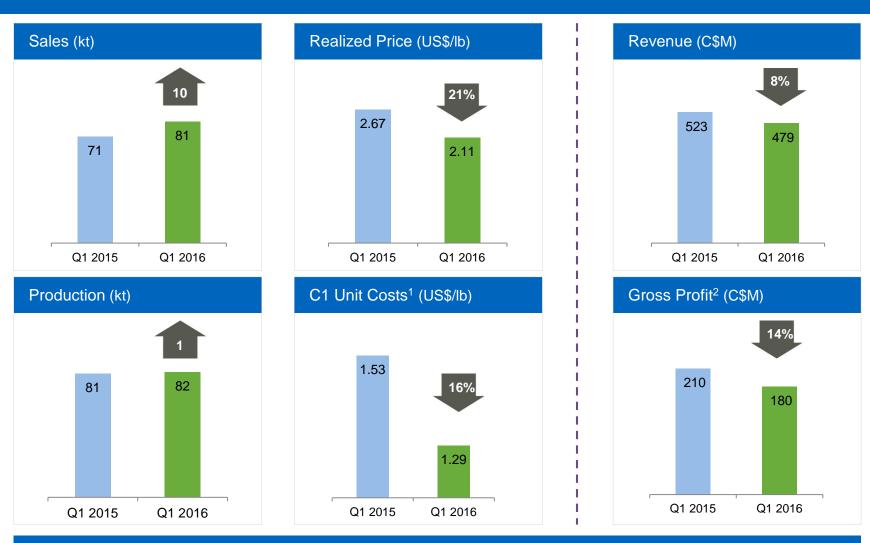
- Higher price assessments
- Demand improving
- Closures continue
- Supply curtailment announcements in China



Spot prices currently above the Q2 quarterly contract price of US\$84/t

#### Copper Quarterly Results





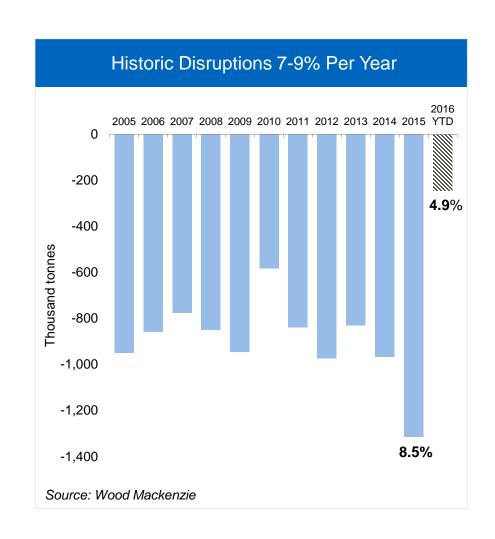
Including capitalized stripping, total cash costs<sup>1</sup> are down US\$0.29/lb

- 1. Total site costs include total cash unit costs net of by-product margins, plus capitalized stripping.
- Before depreciation and amortization.

#### Copper Market Perspective



- Currently a slight oversupply in a ~20 Mt market
- Additional ~2% disruption could balance market
- Post-2016, new supply minimal
- Exchange stocks represent
   veeks of supply



#### Zinc Quarterly Results







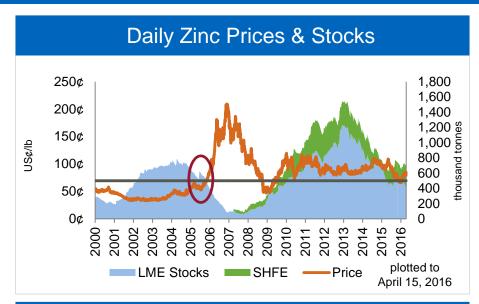
#### Higher production at Red Dog and Trail

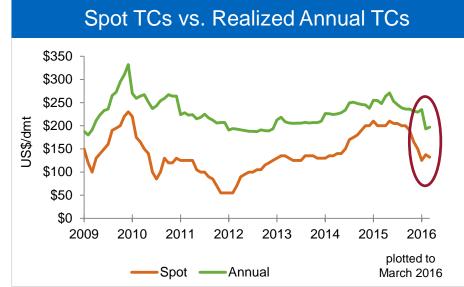
- 1. Represents production and sales from Red Dog and Pend Oreille, and excludes co-product zinc production from our copper business unit.
- 2. Before depreciation and amortization.

#### Zinc Market Poised for Change

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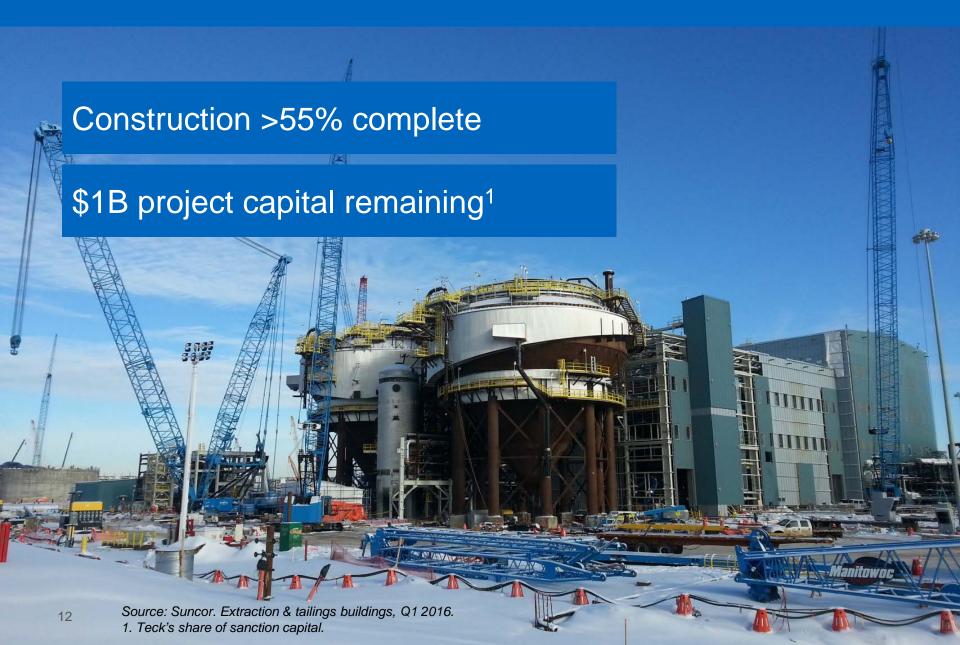
- Mine closures tightening concentrate supply
- Growing demand expected to outpace supply curtailments
- Declining inventories
- China forced to import zinc metal
- Treatment charges moving significantly in favour of the mines



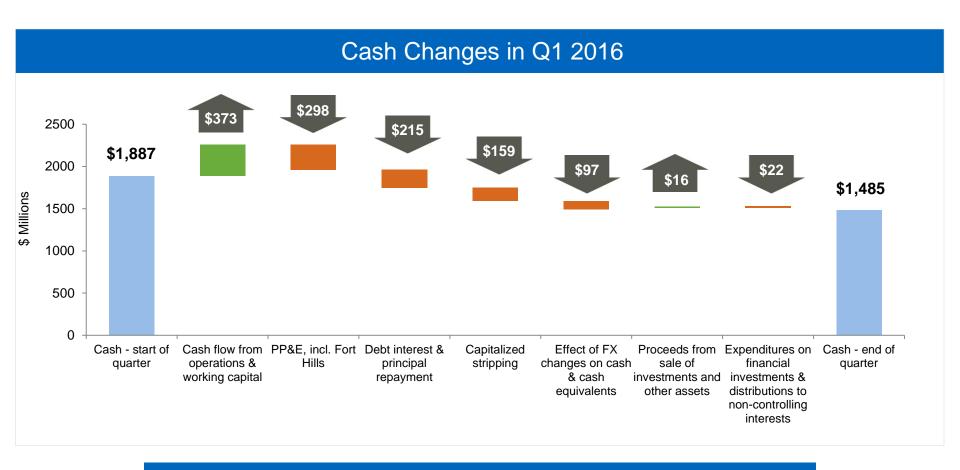


#### Fort Hills Project Status & Progress









# Year-end targets for cash balance of >\$500M<sup>1</sup>, and undrawn US\$3B credit facility

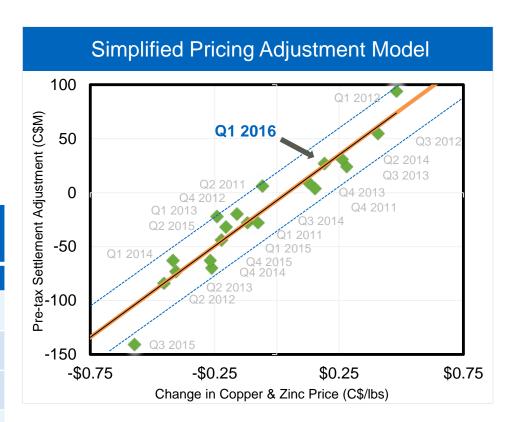
1. Assumes current commodity prices and exchange rates, Teck's 2016 guidance for production, costs and capital expenditures., existing US\$ debt levels and no unusual transactions.

#### Quarterly Pricing Adjustments



- Positive pricing adjustments of \$27M in Q1 2016
- Driven by quarterly change in key commodity prices

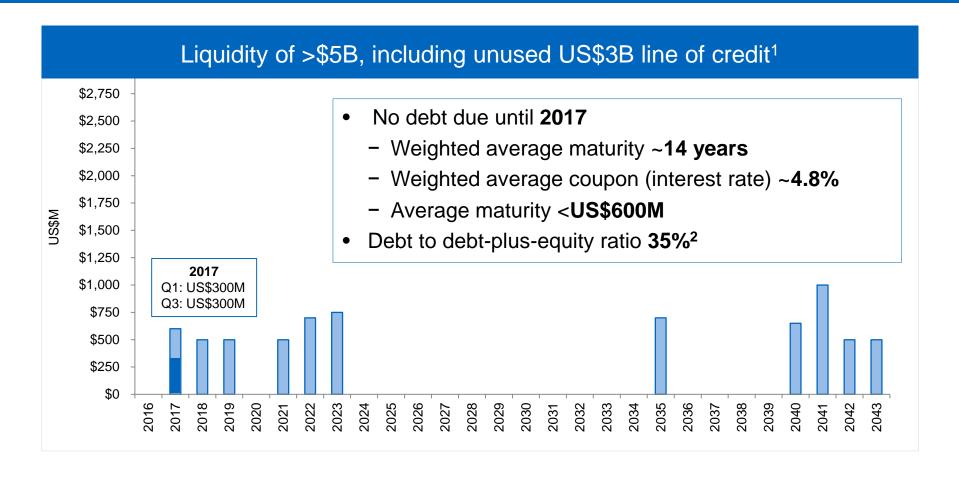
	Outstanding at Dec. 31, 2015		Outstanding at Mar. 31, 2016		Quarterly Price Change	Pricing Adjustments
	Mlbs	US\$/lb	Mlbs	US\$/lb	US\$/lb	C\$M
Copper	257	2.13	230	2.19	0.06	17
Zinc	162	0.73	109	0.81	0.08	10
Other						0
TOTAL						27



First positive quarterly pricing adjustment since Q2 2014

#### Strong Balance Sheet & Liquidity





Targeting year-end 2016 cash balance of >\$500M

- 1. As at April 25, 2016.
- 2. As at March 31, 2016.

#### **Near-Term Priorities**





# Teck

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